

## Pearl Echo benefits over Websense and SurfControl

### Ease of Installation and Administration

- Software was initially developed for Technical Administrators with little or no network experience.
- Demonstration installation up and running in ten to fifteen minutes.
- Not a plug-in solution so has no negative parasitic affect on network performance or your ability to evolve your network.

### Strong Software-Only Approach

- Easy to install and evaluate product without any cost or network configuration change.
- No requirement to purchase and maintain an appliance.
- No rerouting of Internet traffic through an appliance or series of sniffers.
- No modification of existing network architecture.
- No bottleneck considerations on client or server. Network traffic continues to flow on the path that you designed.
- No single point of failure that kills connectivity.
- No ongoing maintenance – product is self updating.
- Simple to add new modules and new users by changing serial number and adding software agent to new PCs.

### Pricing

- Buy and own the software. No required ongoing subscription costs.
- Maintenance is optional - has strong benefits but products will continue to function if not purchased or renewed if budget does not permit.
- Web category filtering module is optional based on filtering requirements and is optionally renewable subsequent years for only \$405.00.
- Purchase the amount of licenses needed, not some arbitrary block or quantity.
- Add on licenses via simple change of serial number.

### Design Architecture

- Product natively manages laptop users, Citrix and Terminal Server environments, multiple locations and remote offices. No shims or cumbersome workarounds required.
- Highly secure and, unlike competition, cannot be easily circumvented by going off-network.
- Easy full deployment roll-out with no-touch automated installation procedures.